



UNICHEM LABORATORIES LTD

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Unaudited Financial Results for the Quarter & Nine months ended 31st December, 2011

₹ Lacs

Particulars	Three months ended 31 st Dec 2011 (Unaudited)	Three months ended 30 th Sep 2011 (Unaudited)	Three months ended 31 st Dec 2010 (Unaudited)	Nine months ended 31 st Dec 2011 (Unaudited)	Nine months ended 31 st Dec 2010 (Unaudited)	Accounting Year ended 31 st Mar 2011 (Audited)
INCOME						
a) Sales/Income from operations (Net)	21,977.65	19,708.98	19,508.63	60,354.48	58,160.82	75,781.48
b) Other Operating Income	284.99	174.90	201.88	666.89	502.86	692.26
TOTAL INCOME	22,262.64	19,883.88	19,710.51	61,021.37	58,663.68	76,473.74
EXPENDITURE						
a) (Increase) / Decrease in Closing stock of Finished and Semi-finished goods	529.92	935.77	(523.54)	1,212.06	(1,166.11)	(2,223.76)
b) Consumption of Raw/Packing materials	5,286.18	3,871.69	4,570.84	13,153.43	12,597.32	17,738.66
c) Purchase of Finished goods	2,464.71	2,327.00	2,661.26	8,024.15	7,731.33	10,161.27
d) Staff cost	3,016.89	3,029.06	2,776.99	9,020.63	8,123.74	10,553.86
e) Depreciation	672.40	690.71	686.80	2,037.14	2,014.68	2,721.77
f) Other expenditure	7,281.78	6,673.46	6,285.50	20,186.43	17,589.01	24,093.04
TOTAL EXPENDITURE	19,251.88	17,527.69	16,457.85	53,633.84	46,889.97	63,044.84
Profit from operations before other income, interest & exceptional items	3,010.76	2,356.19	3,252.66	7,387.53	11,773.71	13,428.90
Other Income	212.60	269.33	128.72	634.07	459.57	660.22
Profit before interest & exceptional items	3,223.36	2,625.52	3,381.38	8,021.60	12,233.28	14,089.12
Interest (Net)	43.70	23.04	17.25	83.92	59.68	58.82
Profit after interest but before exceptional items	3,179.66	2,602.48	3,364.13	7,937.68	12,173.60	14,030.30
Exceptional Items	-	-	-	-	-	-
Profit from ordinary activities before tax	3,179.66	2,602.48	3,364.13	7,937.68	12,173.60	14,030.30
Tax Expenses (Including Deferred tax)	733.01	688.27	804.00	2,015.03	2,807.00	3,159.00
Net profit from ordinary activities after tax and before prior period	2,446.65	1,914.21	2,560.13	5,922.65	9,366.60	10,871.30
Prior period Expenses / (Income)	-	-	0.04	-	1.31	1.31
Excess / (Short) provision for taxation pertaining to earlier years	-	-	-	-	-	(20.21)
Net profit from ordinary activities after tax and prior period items	2,446.65	1,914.21	2,560.09	5,922.65	9,365.29	10,849.78
Extraordinary items (net of tax expense)	-	-	-	-	-	-
Net profit for the period	2,446.65	1,914.21	2,560.09	5,922.65	9,365.29	10,849.78
Paid up Equity Share Capital (Face Value Rs. 2)	1,806.38	1,806.07	1,804.72	1,806.38	1,804.72	1,804.79
Reserves & Surplus (Excluding Revaluation Reserve)						65,997.60
a) Basic Earnings per share-not annualised before & after extraordinary items - Rs.	2.71	2.12	2.84	6.56	10.38	12.03
b) Diluted earnings per share after Employees Stock Options of before & after extraordinary items - Rs.	2.70	2.11	2.82	6.53	10.32	11.95
Public Shareholding						
Number of Shares	45,841,646	45,831,370	46,567,965	45,841,646	46,567,965	46,337,271
Percentage of Shareholding	50.76%	50.75%	51.61%	50.76%	51.61%	51.35%
Promoters and Promoters group shareholding						
a) Pledged /Encumbered						
- Number of Shares	Nil	Nil	Nil	Nil	Nil	Nil
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	Nil	Nil	Nil	Nil	Nil	Nil
- Percentage of shares (as a % of the total share capital of the company)	Nil	Nil	Nil	Nil	Nil	Nil
b) Non- encumbered						
- Number of Shares	44,477,356	44,472,319	43,667,785	44,477,356	43,667,785	43,902,229
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
- Percentage of shares (as a % of the total share capital of the company)	49.24%	49.25%	48.39%	49.24%	48.39%	48.65%

Notes :

- The above results were reviewed by the Audit Committee and taken on record by the Board of Directors of the Company in its meeting held on 21st January, 2012.
- The Statutory Auditors of the Company have carried out a Limited Review of the Financial Results of the Company for the Quarter ended 31st December, 2011.

Segment Reporting: Primary Segment

The Company has only one segment i.e. 'Pharmaceuticals'.

Secondary Segment (By Geographical Segment)

Net Sales and Operating Income	Three months ended 31 st Dec 2011	Three months ended 30 th Sep 2011	Three months ended 31 st Dec 2010	Nine months ended 31 st Dec 2011	Nine months ended 31 st Dec 2010	Accounting Year ended 31 st Mar 2011
Within India	14606.22	14836.96	15495.62	43836.38	47088.18	59908.07
Outside India	7656.42	5046.92	4214.89	17184.99	11575.50	16565.67
Total	22262.64	19883.88	19710.51	61021.37	58663.68	76473.74

In view of the interwoven / intermix nature of the business and manufacturing facility, other segmental information is not ascertainable.

- Other income includes exchange gain of Rs.123.42 lacs for the quarter ended 31st Dec, 2011 and Rs. 356.06 lacs for the nine months ended 31st Dec, 2011. (Previous year: Other Income includes exchange gain of Rs. 6.94 lacs for the quarter ended 31st Dec, 2010 and Rs. 11.95 lacs for the nine months ended 31st Dec, 2010)
- The Company received 14 (fourteen) investor complaints during the quarter ended Dec 31, 2011 which have been disposed off during the said quarter. There were no complaints pending at the beginning and end of the said quarter.
- Previous years figures have been regrouped / reclassified wherever necessary.

By Order of the Board
For Unichem Laboratories Ltd.

Sd/-
Dr. Prakash A. Mody
Chairman & Managing Director

Place: Mumbai
Date: January 21, 2012