



UNICHEM LABORATORIES LTD

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STATEMENT OF STANDALONE UNAUDITED RESULTS FOR THE QUARTER ENDED 30TH JUNE, 2012.

(₹ in Lacs)

| Particulars | Three months ended 30th Jun'12 (Unaudited) | Three months ended 31st Mar'12 (Unaudited) | Three months ended 30th Jun'11 (Unaudited) | Accounting Year ended 31st Mar'12 (Audited) |
|---|--|--|--|---|
| INCOME FROM OPERATIONS | | | | |
| 1 a) Net Sales/Income from operations (Net of excise duty) | 26,329.95 | 19,036.48 | 18,667.85 | 79,390.96 |
| b) Other Operating Income | 156.15 | 260.88 | 207.00 | 927.77 |
| TOTAL INCOME FROM OPERATIONS (NET) | 26,486.10 | 19,297.36 | 18,874.85 | 80,318.73 |
| EXPENSES | | | | |
| a) Cost of Material Consumed | 7,222.82 | 6,275.12 | 3,995.56 | 19,428.55 |
| b) Purchases of stock-in-trade | 3,356.73 | 2,266.63 | 3,232.44 | 10,290.78 |
| c) Changes in inventories of finished goods, work-in-progress and stock-in-trade | (293.89) | (1,414.64) | (253.63) | (202.58) |
| d) Employee benefits' expense | 3,378.59 | 2,871.41 | 2,974.68 | 11,892.04 |
| e) Depreciation and amortisation expense | 827.61 | 791.67 | 674.03 | 2,828.81 |
| f) Other expenses | 8,041.58 | 5,992.76 | 6,234.94 | 26,167.20 |
| TOTAL EXPENSES | 22,533.44 | 16,782.95 | 16,858.02 | 70,404.80 |
| Profit/(Loss) from operations before other income, finance costs and exceptional items (1-2) | 3,952.66 | 2,514.41 | 2,016.83 | 9,913.93 |
| 4 Other Income | 685.32 | 161.90 | 182.74 | 939.47 |
| Profit/(Loss) from ordinary activities before finance costs and exceptional items (3+4) | 4,637.98 | 2,676.31 | 2,199.57 | 10,853.40 |
| 6 Finance costs | 85.76 | 75.41 | 47.78 | 329.85 |
| Profit/(Loss) from ordinary activities after finance costs but before exceptional items (5-6) | 4,552.22 | 2,600.90 | 2,151.79 | 10,523.55 |
| 8 Exceptional Items | | | | - |
| Profit/(Loss) from ordinary activities before tax (7-8) | 4,552.22 | 2,600.90 | 2,151.79 | 10,523.55 |
| 10 Tax Expenses (Including Deferred tax) | 1,238.00 | 281.00 | 590.00 | 2,281.00 |
| Net profit from ordinary activities after tax (9 -10) | 3,314.22 | 2,319.90 | 1,561.79 | 8,242.55 |
| 12 Prior period Expenses / (Income) | | | | - |
| 13 Excess / (Short) provision for taxation pertaining to earlier years. | | 3.78 | | 3.78 |
| Net profit from ordinary activities after tax and prior period items (11-12-13) | 3,314.22 | 2,323.68 | 1,561.79 | 8,246.33 |
| 15 Extraordinary items (net of tax expense) | - | | | - |
| Net profit for the period (14-15) | 3,314.22 | 2,323.68 | 1,561.79 | 8,246.33 |
| 17 Paid up Equity Share Capital (Face Value Rs. 2 per share) | 1,806.64 | 1,806.43 | 1,805.98 | 1,806.43 |
| 18 Reserves & Surplus excluding Revaluation Reserve as per balance sheet of previous accounting year. | | | | 71,195.27 |
| 19 a) Basic Earnings per share-not annualised before & after extraordinary items - Rs. | 3.67 | 2.57 | 1.73 | 9.13 |
| b) Diluted earnings per share after Employees Stock Options before & after extraordinary items - Rs. | 3.65 | 2.56 | 1.72 | 9.09 |
| PART II | | | | |
| A. PARTICULARS OF SHAREHOLDING | | | | |
| 1 Public Shareholding | | | | |
| Number of Shares | 45,535,761 | 45,537,639 | 46,396,897 | 45,537,639 |
| Percentage of Shareholding | 50.41% | 50.42% | 51.38% | 50.42% |
| 2 Promoters and Promoters group shareholding | | | | |
| a) Pledged /Encumbered | | | | |
| - Number of Shares | Nil | Nil | Nil | Nil |
| - Percentage of shares (as a % of the total shareholding of promoter and promoter group) | Nil | Nil | Nil | Nil |
| - Percentage of shares (as a % of the total share capital of the company) | Nil | Nil | Nil | Nil |
| b) Non- encumbered | | | | |
| - Number of Shares | 44,796,241 | 44,783,863 | 43,902,229 | 44,783,863 |
| - Percentage of shares (as a % of the total shareholding of promoter and promoter group) | 100.00% | 100.00% | 100.00% | 100.00% |
| - Percentage of shares (as a % of the total share capital of the company) | 49.59% | 49.58% | 48.62% | 49.58% |

| Particulars | Quarter Ended 30.06.2012 |
|--|--------------------------|
| B. INVESTOR COMPLAINTS | |
| Pending at the beginning of the quarter | NIL |
| Received during the quarter | 5 |
| Disposed of during the quarter | 5 |
| Remaining unresolved at the end of the quarter | NIL |

Notes :

- The above results have been subjected to Limited Review by the Statutory Auditors ,reviewed by the Audit Committee and taken on record by the Board of Directors of the Company in its meeting held on 11th August, 2012.
- Segment Reporting:
Primary Segment
The Company has only one segment i.e. 'Pharmaceuticals'.
Secondary Segment (By Geographical Segment)

| Net Sales and Operating Income | Three months ended 30th Jun 2012 | Three months ended 31st Mar 2012 | Three months ended 30th Jun 2011 | Accounting Year ended 31st Mar 2012 |
|--------------------------------|----------------------------------|----------------------------------|----------------------------------|-------------------------------------|
| Within India | 17,657.12 | 11,821.65 | 14,393.20 | 55,658.03 |
| Outside India | 8,828.98 | 7,475.71 | 4,481.65 | 24,660.70 |
| Total | 26,486.10 | 19,297.36 | 18,874.85 | 80,318.73 |

In view of the interwoven / intermix nature of the business and manufacturing facility, other segmental information is not ascertainable.

- Other Income include exchange gain of Rs. 559.30 Lacs for Quarter ended 30th June, 2012. (Previous Year : Exchange gain of Rs. 53.99 lacs for Quarter ended 30th June 2011 & Rs.294.93 Lacs for the year ended 31st March, 2012)
- Previous years figures have been regrouped / reclassified wherever necessary.

By Order of the Board
For Unichem Laboratories Limited
Sd/-
Dr. Prakash A. Mody
Chairman & Managing Director

Place: Mumbai
Date: August 11, 2012