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Statement of Standalone Unaudited Results for the Quarter and Half year ended 30th September, 2012.

| ΆΙ | RT I   |  |  |  |   |   | ₹Lac  |
|----|--|--|--|--|---|---|---|
|    | Particulars  | Three<br>months<br>ended<br>30th Sep'12<br>(Unaudited) | Three<br>months<br>ended<br>30th Jun'12<br>(Unaudited) | Three<br>months<br>ended<br>30th Sep'11<br>(Unaudited) | Half<br>year<br>ended<br>30th Sep'12<br>(Unaudited) | Half<br>year<br>ended<br>30th Sep'11<br>(Unaudited) | Accounting<br>Year<br>ended<br>31st Mar'12<br>(Audited) |
|    | INCOME FROM OPERATIONS   |  |  |  |   |   |   |
| 1  | a) Net Sales/Income from operations (Net of excise duty)                       | 26,116.57  | 26,329.95  | 19,708.98  | 52,446.52   | 38,376.83   | 79,390.96   |
|    | b) Other Operating Income  | 308.11   | 156.15   | 174.90   | 464.26  | 381.90  | 927.77  |
|    | TOTAL INCOME FROM OPERATIONS (NET)   | 26,424.68  | 26,486.10  | 19,883.88  | 52,910.78   | 38,758.73   | 80,318.73   |
| 2  | EXPENSES   |  |  |  |   |   |   |
|    | a) Cost of Material Consumed   | 6,104.59   | 7,222.82   | 3,871.69   | 13,327.41   | 7,867.25  | 19,428.55   |
|    | b) Purchases of stock-in-trade   | 2,827.78   | 3,356.73   | 2,327.00   | 6,184.51  | 5,559.44  | 10,290.78   |
|    | c) Changes in inventories of finished goods, work-in-progress and              | d   t  |  |  |   |   |   |
|    | stock-in-trade   | 754.08   | (293.89)   | 935.77   | 460.19  | 682.14  | (202.58)  |
|    | d) Employee benefits' expense  | 3,593.61   | 3,378.59   | 3,029.06   | 6,972.20  | 6,003.74  | 11,892.04   |
|    | e) Depreciation and amortisation expense                                       | 820.87   | 827.61   | 690.71   | 1,648.48  | 1,364.74  | 2,828.8   |
|    | f) Other expenses  | 7,851.71   | 8,041.58   | 6,679.73   | 15,683.13   | 12,914.67   | 26,167.20   |
|    | TOTAL EXPENSES   | 21,952.64  | 22,533.44  | 17,533.96  | 44,275.92   | 34,391.98   | 70,404.80   |
| 3  | , , ,  | nce  |  |  |   |   |   |
|    | costs and exceptional items (1-2)  | 4,472.04   | 3,952.66   | 2,349.92   | 8,634.86  | 4,366.75  | 9,913.9   |
|    |  | 218.64   | 685.32   | 332.89   | 693.80  | 515.63  | 939.4   |
| ,  | Profit/(Loss) from ordinary activities before finance costs                    | and  |  |  |   |   |   |
|    | exceptional items (3+4)  | 4,690.68   | 4,637.98   | 2,682.81   | 9,328.66  | 4,882.38  | 10,853.4  |
| ;  |  | 66.39  | 85.76  | 86.60  | 152.15  | 134.38  | 329.8   |
|    | Profit/(Loss) from ordinary activities after finance costs but                 | ıt   |  |  |   |   |   |
|    | before exceptional items (5-6)   | 4,624.29   | 4,552.22   | 2,596.21   | 9,176.51  | 4,748.00  | 10,523.5  |
|    | Exceptional Items  | -  | -  | -  | -   | -   |   |
|    | Profit/(Loss) from ordinary activities before tax (7-8)                        | 4,624.29   | 4,552.22   | 2,596.21   | 9,176.51  | 4,748.00  | 10,523.5  |
| 0  | Tax Expenses (Including Deferred tax)  | 1,117.00   | 1,238.00   | 682.00   | 2,355.00  | 1,272.00  | 2,281.0   |
| 1  | Net profit from ordinary activities after tax ( 9 -10 )                        | 3,507.29   | 3,314.22   | 1,914.21   | 6,821.51  | 3,476.00  | 8,242.5   |
| 2  | Prior period Expenses / (Income )  | _  | _  | _  | _   | _   |   |
| 3  | Excess / ( Short ) provision for taxation pertaining to earlier year           | ars  | _  | -  | _   | _   | 3.7   |
| 4  |  |  |  |  |   |   |   |
|    | items ( 11-12-13)  | 3,507.29   | 3,314.22   | 1,914.21   | 6,821.51  | 3,476.00  | 8,246.3   |
| 5  | Extraordinary items ( net of tax expense)                                      | _  | _  | _  | _   | _   |   |
| 6  | Net profit for the period ( 14-15 )  | 3,507.29   | 3,314.22   | 1,914.21   | 6,821.51  | 3,476.00  | 8,246.3   |
| 7  |  | 1,808.96   | 1,806.64   | 1,806.07   | 1,808.96  | 1,806.07  | 1,806.43  |
| 8  |  | ince   |  |  |   |   |   |
|    | sheet of previous accounting year.   | _  | _  | _  | _   | _   | 71,195.2  |
| 9  | a) Basic Earnings per share-not annualised                                     | 3.88   | 3.67   | 2.12   | 7.55  | 3.85  | 9.1   |
|    | before & after extraordinary items - Rs.                                       |  |  |  |   |   |   |
|    | b) Diluted earnings per share after Employees Stock Options                    | 3.87   | 3.65   | 2.11   | 7.52  | 3.83  | 9.0   |
|    | before & after extraordinary items - Rs.                                       |  |  |  |   |   |   |
| Т  | PART II  |  |  |  |   |   |   |
|    | . PARTICULARS OF SHAREHOLDING  |  |  |  |   |   |   |
|    |  |  |  |  |   |   |   |
|    | Number of Shares   | 45,651,886   | 45,535,761   | 45,831,370   | 45,651,886  | 45,831,370  | 45,537,639  |
|    | Percentage of Shareholding   | 50.47%   | 50.41%   | 50.75%   | 50.47%  | 50.75%  | 50.42%  |
|    |  |  |  |  |   |   |   |
|    | a) Pledged /Encumbered   |  |  |  |   |   |   |
|    | - Number of Shares   | Nil  | Nil  | Nil  | Nil   | Nil   | N   |
|    | - Percentage of shares ( as a % of the total shareholding of                   |  |  |  |   |   | 11  |
|    | promoter and promoter group)   | Nil  | Nil  | Nil  | Nil   | Nil   | N   |
|    | Percentage of shares (as a % of the total share capital                        | INII   |  | I INII   | INII  | INII  | IN  |
|    | ,  | KJ!!   | KISI   | NI:I   | Kiti  | KIII  | K í   |
|    | of the company)  | Nil  | Nil  | Nil  | Nil   | Nil   | N   |
|    | b) Non- encumbered   | 44 700 0 40  | 44.700.044   | 44 470 040   | 44.700.040  | 44 470 010  | 44 700 00   |
|    | - Number of Shares   | 44,796,240   | 44,796,241   | 44,472,319   | 44,796,240  | 44,472,319  | 44,783,863  |
|    | <ul> <li>Percentage of shares ( as a % of the total shareholding of</li> </ul> | 1  | 1  |  |   | 1   |   |

| Particulars                                    | Quarter<br>Ended<br>30.09.2012 |
|--|--------------------------------|
| B. INVESTOR COMPLAINTS                         |                                |
| Pending at the beginning of the quarter        | NIL                            |
| Received during the quarter                    | 3                              |
| Disposed of during the quarter                 | 3                              |
| Remaining unresolved at the end of the quarter | NiL                            |

promoter and promoter group)
Percentage of shares (as a % of the total share capital

1 The above results have been subjected to Limited Review by the Statutory Auditors ,reviewed by the Audit Committee and taken on record by the Board of

100.00%

49.53%

100.00%

49.59%

100.00%

49.25%

100.00%

49.53%

100.00%

49.25%

100.00%

49.58%

Directors of the Company in its meeting held on 20th October, 2012.

Place: Mumbai

Date: 20th October , 2012

of the company)

Segment Reporting:

Primary Segment
The Company has only one segment i.e. 'Pharmaceuticals'.

| econdary Segment (By Geographical Segment) ₹ |               |               |               |               |               | ₹Lacs         | ì |
|--|---------------|---------------|---------------|---------------|---------------|---------------|---|
|  | Three months  | Three         | Three months  | Half year     | Half year     | Accounting    |   |
| Net Sales and Operating Income               | ended         | months ended  | ended         | ended         | ended         | Year ended    |   |
|  | 30th Sep 2012 | 30th Jun 2012 | 30th Sep 2011 | 30th Sep 2012 | 30th Sep 2011 | 31st Mar 2012 |   |
| Within India                                 | 17,710.42     | 17,657.12     | 14,836.96     | 35,367.54     | 29,230.16     | 55,658.03     |   |
| Outside India                                | 8,714.26      | 8,828.98      | 5,046.92      | 17,543.24     | 9,528.57      | 24,660.70     |   |
| Total  | 26.424.68     | 26.486.10     | 19.883.88     | 52.910.78     | 38.758.73     | 80.318.73     |   |

In view of the interwoven / intermix nature of the business and manufacturing facility, other segmental information is not ascertainable.

3 Other expenses / Other income includes exchange gain / loss  $\,$  as under :

|  |               |               |               |               |               | ₹Lacs         |
|--|---------------|---------------|---------------|---------------|---------------|---------------|
|  | Three months  | Three         | Three months  | Half year     | Half year     | Accounting    |
| Exchange Difference  | ended         | months ended  | ended         | ended         | ended         | Year ended    |
| , and the second | 30th Sep 2012 | 30th Jun 2012 | 30th Sep 2011 | 30th Sep 2012 | 30th Sep 2011 | 31st Mar 2012 |
| Exchange gain included in Other Income   | _             | 559.30        | 178.65        | 349.14        | 232.64        | 294.93        |
| Exchange loss included in Other Expenses   | 210.16        | -             | -             | -             | -             | -             |

Unaudited Statement of Assets and Liabilities.

| Particulars                                   | As at 30th Sept 2012 | As at 30th Sept 201 |
|---|----------------------|---------------------|
| . EQUITY AND LIABILITIES                      |                      |                     |
| (1) Shareholders' Fund                        |                      |                     |
| (a) Share Capital                             | 1,808.96             | 1,806.07            |
| (b) Reserve & Surplus                         | 78,104.15            | 69,534,94           |
| (S) Noscito a Carpiac                         | 79,913.11            | 71,341.01           |
| (2) Share Application Money pending allotment | -                    | 1.73                |
| (3) Non Current Liabilities                   |                      |                     |
| (a) Long term borrowings                      | 2,475.73             | 2,347.38            |
| (b) Deferred tax liabilities (Net)            | 4,147.43             | 4,081,43            |
| (c) Long term provisions                      | 1,329.75             | 1,080.36            |
| (a) Tong tonin providence                     | 7,952.91             | 7,509.17            |
| 4) Current Liabilities                        | 1,002.01             | .,                  |
| (a) Short term borrowings                     | 46.95                | 2,415.74            |
| (b) Trade payables                            | 16,746.11            | 11,640.39           |
| (c) Other current liabilities                 | 3,700.83             | 3,509.67            |
| (d) Short -term provisions                    | 651.03               | -<br>-              |
| (-) - · · · · · · · · · · · · · · · · · ·     | 21,144.92            | 17,565.80           |
| OTAL EQUITY AND LIABILITIES                   | 109,010,94           | 96,417,71           |
|   | ,                    | •                   |
| I. ASSETS                                     |                      |                     |
| (I) Non-current assets                        |                      |                     |
| (a) Fixed assets                              |                      |                     |
| (i) Tangible assets                           | 36,025.09            | 35,104.33           |
| (ii) Intangible assets                        | 1,295.42             | -                   |
| (iii) Capital wok-in-progress                 | 14,541.38            | 10,092.36           |
| ( )   | 51,861.89            | 45,196.69           |
| (b) Non-current Investment                    | 9,561.88             | 8,322.02            |
| (c) Long term loans and advances              | 2,864.26             | 2,583.52            |
| (2) Current assets                            |                      |                     |
| (a) Current Investments                       | 2,502.79             | 1,600.81            |
| (b) Inventories                               | 14,451.69            | 12,009.10           |
| (c) Trade receivables                         | 20,388.73            | 19,764.21           |
| (d) Cash & Bank Balances                      | 422.45               | 583.46              |
| (e) Short term Loans and advances             | 6,570.06             | 5,910.34            |
| (f) Other current assets                      | 387.19               | 447.56              |
| V/  | 44,722.91            | 40,315.48           |
| TOTAL ASSETS                                  | 109,010.94           | 96,417.71           |

By Order of the Board For Unichem Laboratories Ltd.